

Mergers and Acquisitions: A Step by Step Legal and Practical Guide (Hardback)



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Reviews

This book is definitely not effortless to start on reading through but extremely fun to learn. Better then never, though i am quite late in start reading this one. It is extremely difficult to leave it before concluding, once you begin to read the book.

(Aliya Franecki)

MERGERS AND ACQUISITIONS: A STEP BY STEP LEGAL AND PRACTICAL GUIDE (HARDBACK)



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John Wiley and Sons Ltd, United Kingdom, 2008. Hardback. Book Condition: New. 231 x 157 mm. Language: English . Brand New Book. A Step-by-Step Legal and Practical Guide Getting mergers and acquisitions transactions successfully completed requires an understanding of the legal framework, negotiating points, and practical aspects of each stage of the deal. Part legal primer, part business and negotiating primer, *Mergers and Acquisitions: A Step-by-Step Legal and Practical Guide* provides comprehensive and understandable advice for management, investors, legal and business professionals, and law and business school students. Providing expert guidance on the legal frame-work, deal points, and practicalities at each stage of an MA transaction, Edwin L. Miller, Jr. explores the MA process from beginning to end, including: Corporate finance fundamentals Critical early steps in the acquisition process How to structure transactions to achieve the best economic result Tax considerations for both buyers and sellers Key and often-misunderstood provisions in the definitive acquisition agreement Acquisitions of public companies-what s different Leveraged buyouts and acquisitions of troubled businesses *Mergers and Acquisitions* is a must-read whether you re a legal or business professional, an entrepreneur, an investor, or a law or business school student. The book will also be extremely useful to international lawyers and businessmen who need to understand the MA practices in the United States that are being increasingly adopted around the world. Praise for *Mergers and Acquisitions* Buyers and sellers both hope to be winners in an acquisition. But at the negotiating table, there is only one winner for each point and winning may mean a significant change in the deal economics. The insights in this book are crucial for both buyers and sellers and lay out the rationale for both sides of all of the money issues and other important deal points. - Todd Koopersmith , Vice...



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